

Dear Valued Customer,

Ongoing global market instability continues to place significant pressure on fuel, freight, and plastic raw material costs worldwide. While these conditions remain challenging, APD is committed to doing everything possible to minimise the impact on our customers through internal efficiencies, strategic purchasing, and operational improvements.

Maintaining Transparency Through Market Volatility

As part of our commitment to transparency and service continuity, we want to keep you informed of how changing market conditions may affect pricing moving forward.

To help manage fluctuations in raw material and freight costs, APD will continue operating with a responsive surcharge structure designed to reflect real-time market conditions fairly and transparently.

- **Materials Surcharge:** Applicable across all products
- **Freight Delivery Surcharge:** Applicable to transport-related services only

How the Surcharge Structure Works

Our surcharge model is designed to remain flexible and market-responsive. This means surcharge percentages may increase or decrease depending on movements in global freight and material pricing.

To ensure customers remain informed:

- **Regular Reviews:** Surcharge rates will continue to be reviewed and updated every two weeks within the Member's Section of our website.
- **Ongoing Communication:** We will continue providing updates as market conditions evolve to ensure customers have visibility and certainty around future pricing adjustments.

Should freight and supply chain pressures escalate further, there may be occasions where freight delivery surcharge adjustments need to be implemented sooner to maintain service reliability and operational sustainability. As always, we will communicate any changes in advance wherever possible.

Looking Ahead

Based on current forecasts and continued pressure across global supply chains, we anticipate the need for a price increase or surcharge adjustment in June of **approximately 3% to 5% across all products**.

We are continuing to monitor market conditions closely and will communicate with customers nearer the time with further details and confirmation.

We sincerely appreciate your continued support and partnership as we navigate these market conditions together. If you have any questions regarding current or upcoming projects, please contact your account manager or our team directly.

Kind regards,

APD Team